

- 1. Review your credit history.** Before applying for an auto loan, it is important to review your credit history. This will give you idea of your creditworthiness and is an opportunity to correct any inaccurate information listed in your report.

You may request a free credit report once a year from each of the three major credit bureaus—Trans Union, Experian and Equifax. **Request your free credit report at [annualcreditreport.com](http://annualcreditreport.com) or by calling 1.877.322.8228**—under law this is the only service authorized to provide you with a free credit report.

- 2. Get pre-approved for financing.** After you have reviewed your credit report, apply for an auto loan pre-approval from Purdue Federal Credit Union. A pre-approval lets you know what interest rate and monthly payments you can expect for your auto loan. It also helps you focus on negotiating the price of your desired vehicle rather than monthly payments, which salespeople will often emphasize to hide the actual cost of their loans, when you're at the dealership.

Once you are pre-approved for a Purdue Federal auto loan, you're ready to find and negotiate the price of your vehicle. If you need car-buying tips, or would like help locating or negotiating the vehicle price, you may contact Phil Hunley of Auto Sales and Service at 765.427.2576. Purdue Federal has teamed with him to provide auto-buying assistance to pre-approved members at no cost.

- 3. Look for other fees.** The price of your vehicle can be greatly affected by dealer add-ons and other fees. Add-ons are dealer options and accessories added to the vehicle price, which usually have marked-up costs. Watch for dealer add-ons on the sales lot—you'll see them on the supplemental sticker next to the official window sticker. Other fees show up on your final paperwork after you've negotiated the price of your vehicle. Fees to watch for and available for negotiation include documentation fees, prep fees, advertising fees, warranty packages and dealer delivery charge fees (unless the dealership located a specific car and had it transported especially for you). Taxes, title fees and registration fees and the manufacturer's destination charge are all legitimate fees; however, they should be included in the vehicle's price so look for duplication of the fees on final paperwork.

**Compare your financing options.** It is important for you to consider all costs associated with financing your vehicle. Use this chart to compare features of Purdue Federal financing to those of other lenders.

	Purdue Federal	Price Comparison
<b>Pre-Approval Amount:</b>	\$	\$
<b>Interest Rate (APR):</b>	%	%
<b>Term of Loan:</b>	Months	Months
<b>Total Finance Charges:</b> <i>(If financed for the entire loan term.)</i>	\$	\$
<b>Application Fee:</b>	None	\$
<b>Pre-Payment Penalty Fee:</b> <i>(Charged if you trade or pay the loan off early.)</i>	None	\$
<b>GAP Insurance (optional):</b> <i>(Pays off all negative equity if vehicle is stolen or totaled in an auto accident.)</i>	\$219	\$
<b>Credit Life/Disability Insurance (optional):</b> <i>(Total cost over the life of the loan. Amount will be less if paid off early.)</i>	\$	\$
<b>Extended Service Contract (optional):</b>	\$	\$